

T. Lehman, President

Furniture Manufacturing, Distribution and Sales

“The division we targeted for closure this month received our annual EXCELLENCE in Performance award for being our most improved division. Through your coaching process, causing each of us to create power projects, teams automatically developed and began functioning effectively and profitably. The value of the staff believing in themselves far exceeds our initial intended results! The initial project resulted in a 50% increase in production and a 30% increase in related sales within the first 90 days.”

R. Tretsven, Owner

Beauty Supply, with Salon Services

“Prior to hearing Sheila speak, I progressed through each week and month, fighting to keep ahead of the bills. Each time the business level plateaued, I went into a panic, a spin, and adjusted each section of the business, ie., I would stop ordering products, or reduce the number of technicians or sales staff, or obtain a new or expanded credit line. My business, and my life, were out of balance. Then, when I tried the scheduling and budgeting techniques she described, I immediately noticed an increase of 35% in business, 100% in life.”

R. Oliver, Executive Vice President

Utility Company

“My staff had always attended the seminars, while I budgeted and selected the people to attend. However, I did not realize, until the first two hour session with Ms. Holm, I had always delegated the daily assignments at the office and at home, and I let my wife adopt two daughters. We had help at home, I had help at the office and all of the daily needs were met. However, I did not have a meaningful relationship with anyone, including myself, until I met Ms. Holm. Nothing about my life is the same, since the first moments we met and I heard her speak. I gained an ability to relate personally to the people in my daily life. The results have been amazing, and I will always be grateful.”

P. Long, Post Office Employee

United States Post Office

“Coaching is nothing like consulting! We have met with a few consultants about each of our tasks and how the workflow should progress. However, when I attended our conference and heard about a speaker who identified specific coaching techniques which could positively impact each aspect of my life... I laughed and said, ‘I will not be in that session.’ Then, when I walked down the hallway, I realized something was going on, since the only place left in the room, was an opening to lean against the wall. I’m so glad I walked in... every aspect of my life has been impacted positively, since I heard Ms. Holm speak that evening. I thank you, and my family and my co-workers thank you!”

J. Schneider, Vice President

Interior Design Corporation

“We not only gained your level of passion and energy for our business and everyone who contributes to it, we are excited about the many techniques we learned, to search for everyone our business can contribute to, within our community! We also profited significantly from the insights which surfaced, while we were creating our business, marketing and operational plans together. Thanks for believing in us during our periods of doubt, causing us to obtain the ability to create beyond our previous three and five year plans within the first project plan. We have learned to ‘not dig up with doubt, the seeds we planted in faith.’ Thanks for everything!”

T. Fakafanua, Minister of Finance

Kingdom of Tonga

“Within the first 30 minutes of being introduced to Sheila, I scheduled a seminar and individual coaching sessions for our top 30 department heads and Treasury Department senior staff members. The timing was perfect, as we needed to restructure our policies, procedures and the entire operating plan, within the next 30 days. Ms. Holm provided a clear and practical outline for us to use, to structure our lives, our departments, and our government.”

SHEILA HOLM



INTERNATIONAL:

- ◆ BUSINESS ADVISOR & COACH
- ◆ KEYNOTE CONFERENCE SPEAKER
- ◆ AUTHOR
- ◆ TV & RADIO CELEBRITY
- ◆ CREDENTIALLED
 - ENTREPRENEURIAL TRAINER
 - SEMINAR LEADER
 - UNIVERSITY INSTRUCTOR
 - EDUCATOR

Sheila is committed to each of her clients being able to produce breakthrough results and long-term changes in their life, by developing and implementing proven success strategies that have an immediate and positive impact on each of their relationships and upon their bottom line.

For more information about Ms. Holm or her catalog of products, courses and materials:

www.sheilaholm.com

For more information about Ms. Holm or her catalog of products, courses and materials:

www.sheilaholm.com

INTERNATIONAL: BUSINESS ADVISOR & COACH

Sheila Holm advises and coaches business owners and their management teams in immediate, positive, bottom-line strategies. The marketing and operations strategies identified specifically for each business and industry, produce profitable, long-term results. Sheila's clients track and report 30-230% increases, based upon their first working session. Her marketing focus on co-inventing the future of each business, evokes internal and external partnerships to immediately be identified and developed. With her dynamic leadership, each staff member and customer immediately recognize the changes in the business and they commit to expand their role in working in partnership with the business and the owner and team. Then, her ability to ignite dialogue and inquiry throughout the business, immediately causes leadership to emerge within the business and each partnership (i.e., with each staff member and customer) and expand into powerful business relationships.

KEYNOTE CONFERENCE SPEAKER, TV AND RADIO CELEBRITY, AND AUTHOR

Sheila has provided the keynote address for various professional associations and corporations and she is known for her "Networking Strategies" which improve the success ratio for new conference attendees. In addition, she is often asked to provide 'break-out' seminars throughout the scheduled conference days and the number of the attendee always exceeds the capacity of the room. Her conference talks are known for being results oriented, action packed and exciting, while each person is impacted with a different insight, giving them the ability to develop a new awareness and understanding of their capabilities in life. She receives feedback from many of the participants that after attending one of her conference talks, they have finally realized how to practically reach their full potential. Because of her unique approach and her understanding of business strategies and industry trends, she has been interviewed on local, regional and national radio and TV shows.

CREDENTIALLED: ENTREPRENEURIAL TRAINER, SEMINAR LEADER, UNIVERSITY INSTRUCTOR AND EDUCATOR

Ms. Holm was awarded a federal contract to provide entrepreneurial training to the defense and aerospace industries where she trained engineers and top management from General Dynamics, Hughes, and Lockheed. The successful training program evolved into a copyrighted, credentialed, entrepreneurial training course. Ms. Holm established a panel of industry leaders to provide a management certificate program within the California University system and she is a recognized, international seminar leader. Recently, she conducted a seminar for 30 senior staff members within the Treasury Department of the Kingdom of Tonga and she became the advisor to the Minister of Finance and the High Commissioner (Ambassador) of Tonga, in London.

B. Crousire, President Medical Corporation

"Hiring Ms. Holm to help me structure my first business was the brightest decision I have made. She taught me how to understand what success demands of me and she trained me how to operate at her level of commitment, while expressing an intense passion for the business to significantly contribute to the community. Without her coaching, I know I would still be standing squarely in the lackluster mire she found us in, today, instead of our business being rated on the New York Stock Exchange (NYSE). Her coaching techniques were the turning point for our company, and we have catapulted into and experienced fantastic growth, both internally and externally. We anticipated receiving help with business systems, however, her extensive experience in business and her depth of knowledge in corporate structuring has been the key to our success. As a lifetime athlete, I should have made the connection to what coaching would mean to my business. It has been the "play book", the two-hour training sessions, the chalk talks before the game, and the champagne after the victories!"

C. Lynch, Corporate Engineering Manger, Aerospace Industry, Entrepreneur and Owner

"I would still be working on my business plan for the first business instead of owning and operating three businesses today, if I had not signed up for the Entrepreneurial Course. It was immediately evident in the course, I did not have a successful plan for my day, let alone a plan for my business or my life. My business ideas were innovative, as I am a successful engineer and manager. However, I was not aware of the techniques required to plan for my business start-up or the required steps to ensure the success of my business through the various development phases. The practical information and the step-by-step format of the course made it possible to 'fill in the blanks' to establish my business plan and structure, while I was supported by the coach, and now, I can easily update my business plan each day! Many thanks!"